

Translation Rights

2017-2018

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 **SAGE**
Publishing

Welcome...

The SAGE Rights Team is pleased to present our Global Rights catalogue for 2017-2018!

SAGE publishes over 800 titles a year, working closely with our acclaimed authors to create a wide range of publications for the Humanities and Social Sciences. Above all, our editorial team is dedicated to producing innovative and high-quality content.

This year, we are pleased to introduce a small selection of Education titles published by our outstanding US brand Corwin. Corwin publishes books that help educators make the greatest impact on teaching and learning, representing the latest thinking from some of the most respected experts in Education. Please refer to the middle section of this catalogue for our exciting 2017 selection!

In this catalogue, we are particularly pleased to recommend:

- **Social Media, Second Edition**, by Christian Fuchs (p. 12)
- **New Pedagogies for Deep Learning** by Michael Fullan, Joanne Quinn and Joanne McEachen (p. 16)
- **Doing Qualitative Research, Fifth Edition**, by David Silverman (p. 33).

Our catalogue only includes a small selection of forthcoming titles and bestsellers. For a complete list of SAGE titles, please visit our website or view our subject catalogues for this publication year.

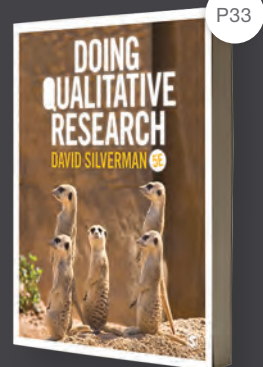
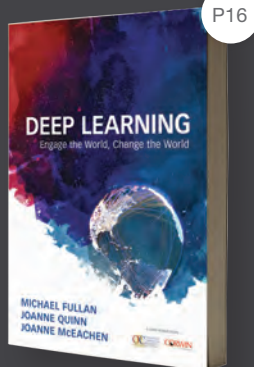
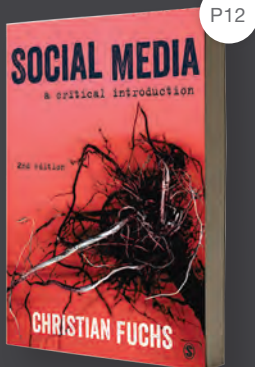
If you are a publisher and would like to receive updates on new titles, please email us at foreign-rights@sagepub.co.uk, listing any subject area of special interest. Please contact us to confirm the availability of rights in your language, request review copies and arrange translation agreements.

We would like to take this opportunity to thank you for your ongoing support and interest in our titles.

We hope that you will find this catalogue useful and look forward to working with you!

The SAGE Rights Team
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New Hot Titles



Key Contacts

*Eastern & Central Europe, Scandinavia,
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Asia Pacific

Clare Sun

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Jane Chan

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Marta



Valérie



Jane



Clare



COMMUNICATING FOR MANAGERIAL EFFECTIVENESS

Challenges | Strategies | Solutions

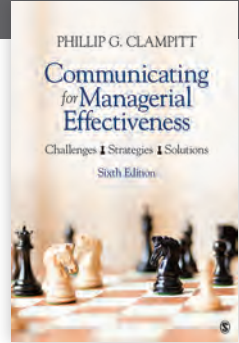
Sixth Edition

Phillip G Clampitt *University of Wisconsin, Green Bay*

This resource equips students, managers and executives with the strategies and tools to address common communication problems experienced in organizations, with the goal of learning how to add value to their organizations.

January 2017 • 384 pages

Paper (9781483358512) • £82.00



NEW EDITION!

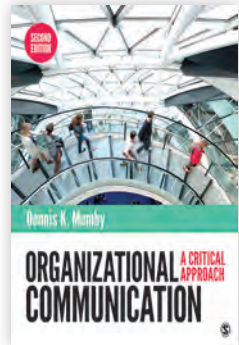
ORGANIZATIONAL COMMUNICATION

A Critical Introduction

Second Edition

Dennis K Mumby *University of North Carolina at Chapel Hill*

Organizational Communication is the first textbook in the field written from a critical perspective, while providing a comprehensive survey of theory and research in organizational communication. This edition includes the most recent advances in research and theory, and incorporates contemporary examples and case studies throughout.



March 2018 • 432 pages

Paper (9781483317069) • £79.00

REFLEXIVE LEADERSHIP

Organising in an imperfect world

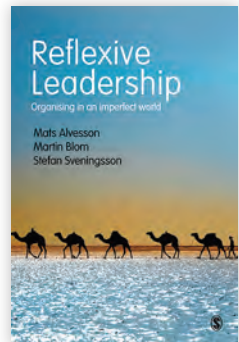
Mats Alvesson, Martin Blom and Stefan Sveningsson all at *Lund University*

Making a case for a reflexive approach to leadership, the authors draw upon decades of carrying out in-depth studies of professionals trying to 'do' leadership. The result is a book that draws upon rich empirical material and which has a number of new, provocative, critical and constructive ideas that help to develop sharper and more thoughtful thinking and practice - both in academic and practical contexts.

November 2016 • 248 pages

Cloth (9781412961585) • £85.00

Paper (9781412961592) • £28.99

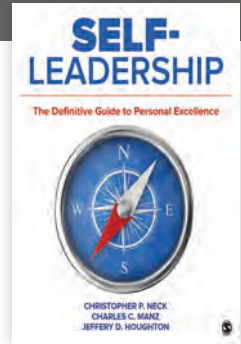


SELF-LEADERSHIP

The Definitive Guide to Personal Excellence

Christopher P Neck *Arizona State University*,
Charles C Manz *University of Massachusetts Amherst*
 and **Jeffery D Houghton** *West Virginia University*

Before learning to lead others, students need to first be able to lead themselves effectively. Written by the scholars who first developed the theory of self-leadership, **Self-Leadership** aims to equip students with the skills necessary to navigate challenging circumstances, uncertainty, and ambiguity by examining the behavioural, emotional, and cognitive aspects of self-leadership.



2016 • 240 pages
 Paper (9781506314464) • £37.99

ORGANIZATIONAL CREATIVITY

A Practical Guide for Innovators & Entrepreneurs

Gerard J Puccio, **John F Cabra** both at *Buffalo State, State University of New York* and **Nathan Schwagler** *The Dalí Museum, St. Petersburg, FL*

Whether students are preparing to become entrepreneurs or work in an established firm, **Organizational Creativity** will transform them into creative thinkers and leaders, ready to thrive in an era of innovation and change.

June 2017 • 264 pages
 Paper (9781452291550) • £43.99



THE BUSINESS OF INNOVATION

Jay Mitra *University of Essex*

Innovation is driving economic and societal change, but it is still a myth or a black box. Professor Jay Mitra's new book dissects the myth and sheds light into the black box. **The Business of Innovation** is a brilliant, comprehensive tool to understand the critical factor dominating the knowledge economy in the 21st century

- **Sergio Arzeni**, *President, International Network for SMEs (INSME) Former Director, OECD Centre for Entrepreneurship*

April 2017 • 325 pages
 Cloth (9781446210802) • £100.00
 Paper (9781446210819) • £34.99



BRAND MANAGEMENT

Co-creating Meaningful Brands

Michael Beverland *RMIT University*

Presents the basics of brand management, providing both a theoretical and practical guide to brands, and placing emphasis on the theory that the consumer is a co-creator in a brand's identity.



December 2017 • 449 pages
Cloth (9781473951976) • £120.00
Paper (9781473951983) • £43.99

MARKETING FOR TOURISM, HOSPITALITY & EVENTS

A Global & Digital Approach

Simon Hudson *University of South Carolina* and
Louise Hudson *Independent Researcher*

A comprehensive overview of the marketing principles specific to the fields of tourism, hospitality and events. The book approaches the field of tourism marketing through a uniquely international angle, with increased emphasis on the impact of digital technology and all topics supported by international case studies.



May 2017 • 384 pages
Cloth (9781473926639) • £120.00
Paper (9781473926646) • £44.99



INTERNATIONAL ENTREPRENEURSHIP

Starting, Developing, and Managing a Global Venture

Third Edition

Robert D Hisrich *Kent State University*

Combining robust narrative with a wide variety of interesting cases, this inspiring and practical book focuses on what every student entrepreneur needs to know to succeed in a global market.



2015 • 440 pages
Paper (9781483344393) • £76.00



EXPLORING MORGAN'S METAPHORS

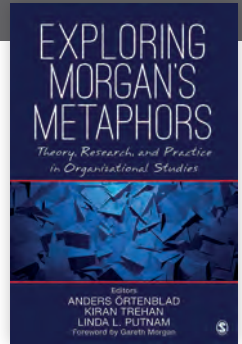
Theory, Research, and Practice in Organizational Studies

Edited by **Anders Örténblad** *Nord University*, **Kiran Trehan** *University of Birmingham* and **Linda L Putnam** *University of California, Santa Barbara*

This sophisticated and insightful book is an invaluable addition to commentary on metaphors in organization studies. A work of disciplined imagination, it delivers on its promise to enrich not just academics but students, consultants and managers' understandings of processes of organizing

- **Andrew D Brown**, *University of Bath*

2016 • 304 pages
Paper (9781506318776) • £49.99



AN INTRODUCTION TO COACHING SKILLS

A Practical Guide

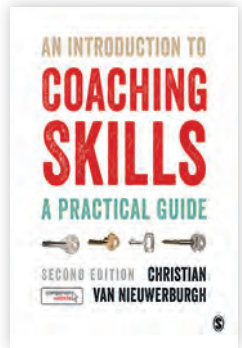
Second Edition

Christian van Nieuwerburgh
International Centre for Coaching in Education

With evidence-based research, activities and suggestions for further reading, this is a clear and practical all-you-need guide to becoming a coach.



March 2017 • 232 pages
Cloth (9781473975804) • £70.00
Paper (9781473975811) • £23.99



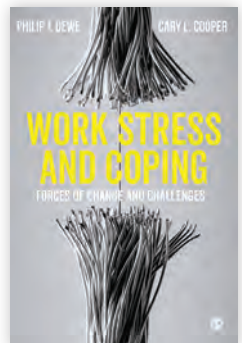
WORK STRESS AND COPING

Forces of Change and Challenges

Philip J Dewe *Birkbeck College, University of London*
and **Cary L Cooper** *Manchester Business School*

A historical account of workplace stress, what the research in the field of occupational stress tells us about the changing nature of work, and what individuals and organizations can do about it to create more liveable environments.

May 2017 • 272 pages
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Paper (9781473915701) • £32.99



MASTERING BUSINESS RESEARCH METHODS

SAGE's *Mastering Business Research Methods* series is conceived and edited by Bill Lee, Mark N K Saunders and Vadake K Narayanan. It is designed to support business and management students with their research-based dissertations by providing in-depth and practical guidance on using a chosen method of data collection or analysis. The books are written in a concise and accessible way, and contain a range of features, including checklists and a glossary, designed to support self-guided research.

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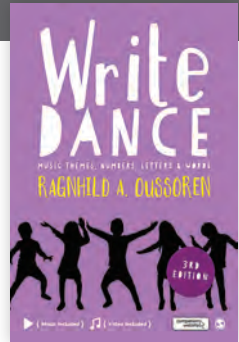


WRITE DANCE

Third Edition

Ragnhild Oussoren *Education trainer*

This brand new edition combines and refines **Write Dance** and **More Write Dance** to bring you the ultimate one-stop Write Dance toolkit! Restructured and enhanced to make this wonderful resource all the more accessible, it now makes useful links to the UK curricula and comes with a host of extra downloadable material to make implementing Write Dance simple and time efficient.



April 2017 • 128 pages
Cloth (9781473946231) • £110.00
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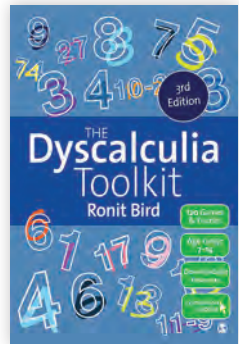
THE DYSCALCULIA TOOLKIT

Supporting Learning Difficulties in Maths

Third Edition

Ronit Bird *Teacher, London*

The new edition of the bestselling resource for maths teachers; now enhanced with a companion website featuring demo videos of games and activities.



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DIGITAL TECHNOLOGIES AND LEARNING IN THE EARLY YEARS

Edited by **Lorna Arnott** *University of Strathclyde*

This book explores the potential of what children can do with technologies, rather than what technologies can do for children.

April 2017 • 160 pages
Cloth (9781412962421) • £75.00
Paper (9781412962438) • £26.99



NEW EDITION!

THE GOOD WRITING GUIDE FOR EDUCATION STUDENTS

Fourth Edition

Dominic Wyse and **Kate Cowan** both at *UCL Institute of Education*

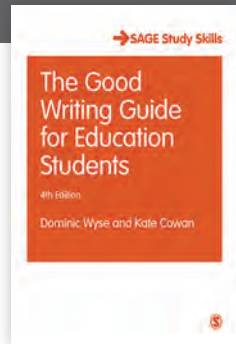
This practical, down-to-earth guide is tailored for Education students and uses real examples of student's work to explain what tutors look for and how to get there.

SAGE STUDY SKILLS SERIES

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PEDAGOGICAL DOCUMENTATION IN EARLY YEARS PRACTICE

Seeing Through Multiple Perspectives

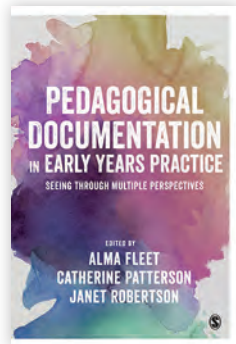
Edited by **Alma Fleet**, **Catherine Patterson** and **Janet Robertson** all at *Macquarie University*

The book draws on research from various countries to offer guidance, support and inspiration on how to implement meaningful and sustainable child-focused observation in early years contexts.

June 2017 • 240 pages

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CHILDHOOD TODAY

Edited by **Alex Owen** *Liverpool Hope University*

This book provides a detailed insight into different social constructs of childhood today. It keeps the reader enthralled, at the same time as deepening their knowledge and understanding. Incredibly useful for essays and exams!

- **Amalie Quevedo**, *Early Childhood and Education Studies student, Liverpool Hope University*

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STRATEGIC MANAGEMENT IN THE MEDIA

Theory to Practice

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Lucy Küng *Reuters Institute for the Study of Journalism, University of Oxford*

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November 2016 • 256 pages

Cloth (9781473929494) • £85.00

Paper (9781473929500) • £29.99

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ECONOMIES OF DESIGN

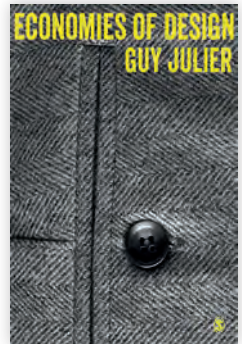
Guy Julier *University of Brighton/Victoria and Albert Museum*

This groundbreaking book shines a spotlight on how design has become embedded in political economies, emerging as a vital feature of neoliberal economic systems, from urban strategies to commercial processes to government policy-making.

February 2017 • 224 pages

Cloth (9781473918856) • £75.00

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COMMUNICATION AND SPORT

Surveying the Field

Third Edition

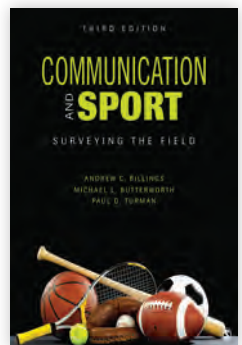
Andrew C Billings *University of Alabama*, **Michael L Butterworth** *Ohio University* and **Paul D Turman** *South Dakota Board of Regents*

Communication and Sport examines a wide range of topics that are essential for understanding sports media, rhetoric, culture and organizations from micro- to macro-level issues. The **Third Edition** includes the latest topics and perspectives in the field such as fan cultures, racial identity and gender in sports media, politics and nationality in sports, crisis communication in sports organizations and more.

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Paper (9781506315553) • £56.00

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DIGITAL MEDIA AND SOCIETY

Simon Lindgren *Umeå University*

This book analyzes how digital media impacts society, looking at how the digital can offer novel tools for creation and circulation of content, potentially enable new or transformed social roles and relationships, alter or re-establish hierarchies, and create new social structures and places, as well as new ways of seeing and feeling.

May 2017 • 328 pages

Cloth (9781473925007) • £75.00

Paper (9781473925014) • £26.99



SOCIAL MEDIA

A Critical Introduction

Second Edition

Christian Fuchs *University of Westminster*

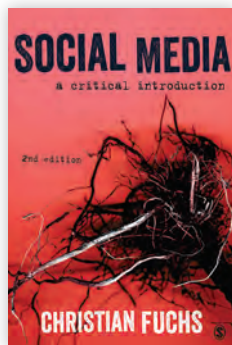
This introduction equips students with the critical thinking they need to understand the complexities and contradictions of social media and make informed judgements. The **Second Edition** explores social media in China and the sharing economy of Uber and Airbnb.

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Paper (9781473966833) • £27.99

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Considering Mediated Texts

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May 2017 • 344 pages

Paper (9781506315218) • £56.00

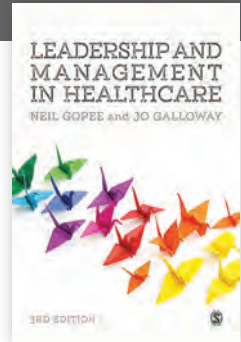


LEADERSHIP AND MANAGEMENT IN HEALTHCARE

Third Edition

Neil Gopee *Coventry University* and **Jo Galloway** *Executive Nurse, Quality and Patient Safety, NHS Redditch and Bromsgrove and Wyre Forest Clinical Commissioning Group*

Drawing on the most up-to-date policies and professional regulations, and with an emphasis on the provision of person-centred care, the authors - both of whom have backgrounds in clinical practice, education and management - show how essential leadership and management skills can be applied across a range of situations in everyday practice.



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CLINICAL ASSESSMENT FOR NURSES

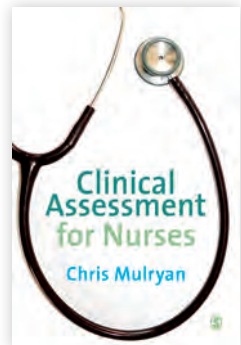
Chris Mulryan *University of Bolton*

This book will equip readers with all the physical examination skills they need to competently and confidently assess, diagnose and develop a differential diagnosis list and plan initial care.

April 2018 • 256 pages

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Fourth Edition

David Pilgrim *University of Liverpool*

The bestselling book provides a complete and concise overview of mental health and all the issues that surround it from a theoretical and practical perspective.

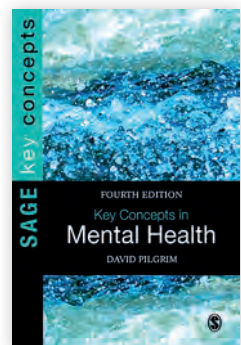
SAGE KEY CONCEPTS SERIES

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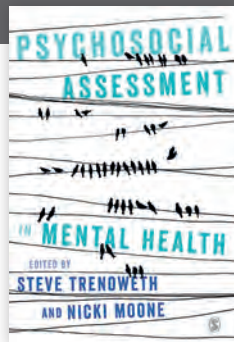


PSYCHOSOCIAL ASSESSMENT IN MENTAL HEALTH

Edited by **Steve Trenoweth** *University of Bournemouth* and **Nicola Moone**

This practical and comprehensive book guides students through the theory and practice of psychosocial assessments to help them prepare for the effective planning of treatment and interventions.

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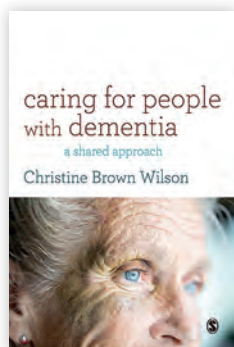
CARING FOR PEOPLE WITH DEMENTIA

A Shared Approach

Christine Brown Wilson *University of Queensland*

This text presents the latest research in improving dementia care by guiding readers through the different approaches to person-centred and relationship-centred care, and providing case scenarios with a range of practical strategies.

May 2017 • 216 pages
Cloth (9781412961998) • £75.00
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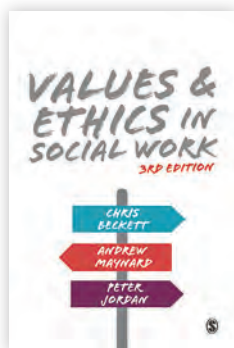
VALUES AND ETHICS IN SOCIAL WORK

Third Edition

Chris Beckett *University of East Anglia*, **Andrew Maynard** *Anglia Ruskin University* and **Peter Jordan** *University of East Anglia*

This book will enable students to better understand key concepts, and ethical and philosophical positions which will inform their assessed work and competence as a professional.

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Fourth Edition

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Mark Haith *Department of Health*
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Third Edition

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London South Bank University
February 2017 • 224 pages
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Brian Nyatanga *University of Worcester*
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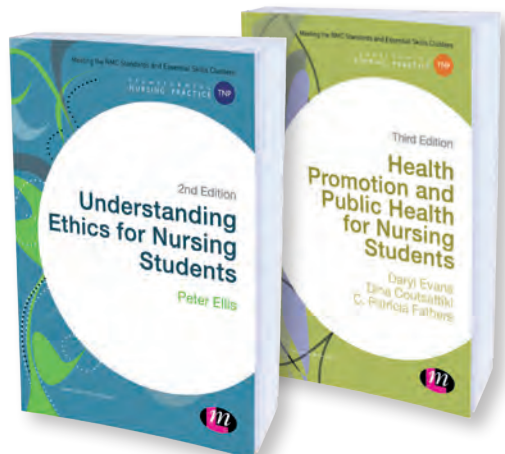
Second Edition

Ruth Northway *University of South Wales* and **Robert Jenkins**
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Paper (9781473954847) • £21.99

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Third Edition

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Our signature imprints - Corwin Math and Corwin Literacy - focus on the core elements of education and include such well-known thought leaders as John Hattie, Doug Fisher, and Nancy Frey. We are pleased to introduce here a small selection of our Corwin titles for 2017. You may visit our website and download our full catalogues at Corwin.com

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Leading Transformation in Schools, Districts and Systems

Michael Fullan *Michael Fullan Enterprises Inc*, **Joanne Quinn** *Consultants Inc* and **Joanne McEachen** *The Learner First, CEO/Founder*

New Pedagogies for Deep Learning provides a comprehensive strategy for transforming learning for whole schools, districts, and systems as well as a call to action. The book defines deep learning, examines the elements that foster it, and identifies the practical processes that will mobilize change.



February 2018

Paper (9781506368580) • £26.99



TEACHING LITERACY IN THE VISIBLE LEARNING CLASSROOM, GRADES K-5

Douglas Fisher, **Nancy Frey** both at *San Diego State University* and **John Hattie** *University of Melbourne*

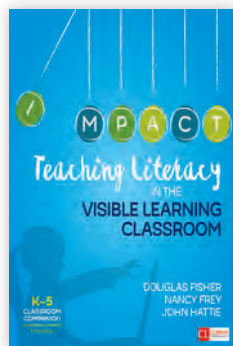
This K-5 book takes implementation and assessment to the next level by digging deeper into specific lessons and providing grade-level strategies, with an emphasis on planning and executing highly-effective lessons supported by John Hattie's Visible Learning research.

CORWIN LITERACY



April 2017 • 272 pages

Paper (9781506332369) • £27.99



TEACHING LITERACY IN THE VISIBLE LEARNING CLASSROOM, GRADES 6-12

Douglas Fisher, Nancy Frey both at *San Diego State University*, **John Hattie** *University of Melbourne* and **Marisol Thayer** *Health Sciences High and Middle College*

This companion to **Visible Learning for Literacy** shows you how to use learning intentions, success criteria, formative assessment and feedback to achieve profound instructional clarity.

CORWIN LITERACY



July 2017 • 232 pages
Paper (9781506332376) • £27.99



SOCIAL MEDIA WELLNESS

Helping Tweens and Teens Thrive in an Unbalanced Digital World

Ana Homayoun *Green Ivy Educational Consulting, Founder*

This book is a guide to help schools understand how to deal with the ever-changing issues involving social networking and healthy female development, and provides a starting point of reference for school districts and policymakers.



October 2017 • 240 pages
Paper (9781483358185) • £18.99



TOOLS FOR TEACHING CONCEPTUAL UNDERSTANDING, ELEMENTARY

Harnessing Natural Curiosity for Learning That Transfers

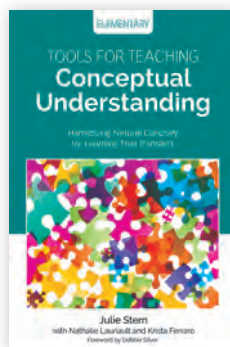
Julie Stern, Nathalie Lauriault and Krista Ferraro

An elementary book for teachers, helping them to learn why conceptual learning is a natural fit for young minds, strategies for introducing children to conceptual learning, instructional strategies to help students uncover and transfer concepts, and much, much more.

CONCEPT-BASED CURRICULUM AND INSTRUCTION SERIES



December 2017 • 208 pages
Paper (9781506377247) • £21.99



TOOLS FOR TEACHING CONCEPTUAL UNDERSTANDING, SECONDARY

Designing Lessons and Assessments for Deep Learning

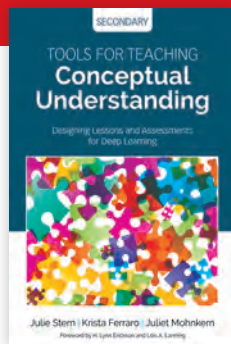
Julie Stern, Krista Ferraro and Juliet Mohnkern

In order for students to become experts and innovators, they need a strong understanding of how the world works. This book helps learners uncover conceptual relationships and how to transfer them to new situations.

CONCEPT-BASED CURRICULUM AND INSTRUCTION SERIES



April 2017 • 192 pages
Paper (9781506355702) • £20.99



THE COMMON CORE MATHEMATICS COMPANION: THE STANDARDS DECODED, HIGH SCHOOL

What They Say, What They Mean, How to Teach Them

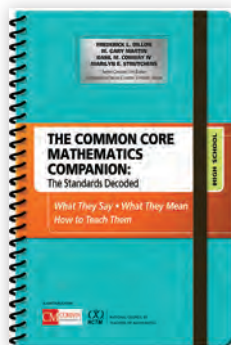
Frederick L Dillon *Ideastream, Cleveland Area Public Broadcasting System*, W Gary Martin *Auburn University, Alabama*, Basil M Conway IV *Jacksonville State University* and Marilyn E Strutchens *Auburn University, Alabama*

This book helps teachers get beyond a surface-level treatment, and instead offers clear guidance on what the standards say, what they mean, and how to teach them in high school, as well as tackling common student misconceptions around key mathematical ideas.

CORWIN MATHEMATICS SERIES



November 2017 • 504 pages
Spiral (9781506332260) • £29.99



EVERY MATH LEARNER, GRADES K-5

A Doable Approach to Teaching With Learning Differences in Mind

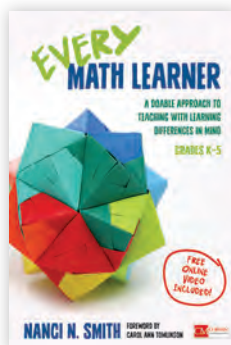
Nanci N Smith *Effective Classrooms Educational Consulting, LLC (President and CEO)*

For busy classroom teachers, this practical book makes manageable the process of differentiating mathematics instruction to maximize each student's learning potential, ultimately leading to improved test scores.

CORWIN MATHEMATICS SERIES



April 2017 • 304 pages
Paper (9781506340739) • £26.99



EVERY MATH LEARNER, GRADES 6-12

A Doable Approach to Teaching With Learning Differences in Mind

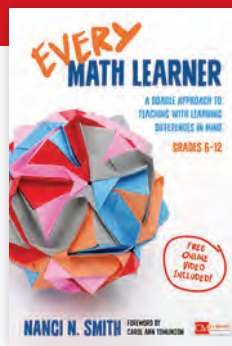
Nanci N Smith *Effective Classrooms Educational Consulting, LLC (President and CEO)*

Through immediately actionable tools, tasks, and strategies, this book will help grades 6 through 12 teachers know and understand their students as learners, plan for differentiation at both the macro level and the day-to-day classroom level, assess learning as it occurs and revise teaching strategies responsively, and manage the ins and outs of facilitating the ideal differentiated learning space.

CORWIN MATHEMATICS SERIES



April 2017 • 352 pages
Paper (9781506340746) • £26.99



MATHEMATICS FORMATIVE ASSESSMENT, VOLUME 2

50 More Practical Strategies for Linking Assessment, Instruction, and Learning

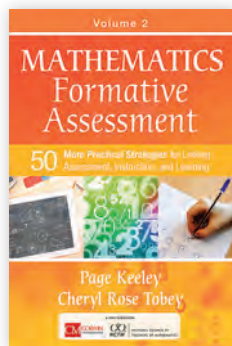
Page Keeley *Consultant, Speaker, and Author* and **Cheryl Rose Tobey** *Tobey Education Group, LLC*

This new volume from award-winning author Page Keeley and mathematics expert Cheryl Rose Tobey helps you improve student outcomes with 50 all-new formative assessment classroom techniques (FACTS) that are embedded throughout a cycle of instruction.

CORWIN MATHEMATICS SERIES



March 2017 • 256 pages
Paper (9781506311395) • £26.99



NEW EDITION!

HOW TO GRADE FOR LEARNING

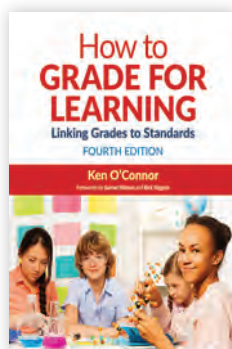
Fourth Edition

Edited by **Ken O'Connor**

In this **Fourth Edition** of the bestselling **How to Grade for Learning**, Ken O'Connor shows how to link grades and standards, support student understanding of success, and provides clear guidelines for creating good grades.



December 2017 • 400 pages
Paper (9781506334158) • £28.99



FEEDBACK THAT MOVES WRITERS FORWARD

How to Escape Correcting Mode to Transform Student Writing

Patty McGee

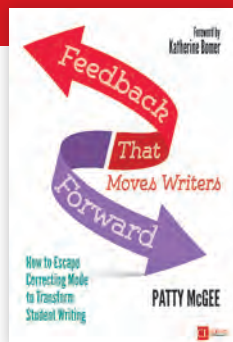
This book shows teachers how to deliver clear feedback during planning, drafting, revising, and editing, as well as how to help writers apply what they learned about content, craft, and style to their future writing.

CORWIN LITERACY

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A SAGE Company



May 2017 • 280 pages
Paper (9781506349923) • £22.99



WHAT DO I TEACH READERS TOMORROW? NONFICTION, GRADES 3-8

Your Moment-to-Moment Decision-Making Guide

Gravity Goldberg and Renee Houser

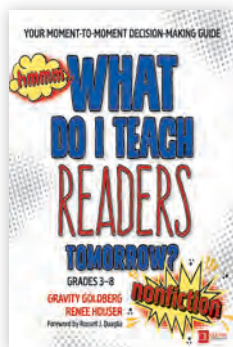
Your students are telling you what they need next, you just need to know what to look and listen for. Two renowned educators show you how to mine what readers write and say for clues that guide follow-up lessons.

CORWIN LITERACY

CORWIN
A SAGE Company



March 2017 • 296 pages
Paper (9781506351216) • £24.99



WHAT DO I TEACH READERS TOMORROW? FICTION, GRADES 3-8

Your Moment-to-Moment Decision-Making Guide

Gravity Goldberg and Renee Houser

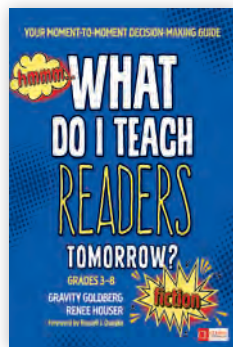
The authors take the guesswork out of determining students' needs with a moment-to-moment guide focused on the decisions that make the biggest impact on readers' skill development.

CORWIN LITERACY

CORWIN
A SAGE Company



May 2017 • 304 pages
Paper (9781506351230) • £24.99



LEARNING SCIENCE BY DOING SCIENCE

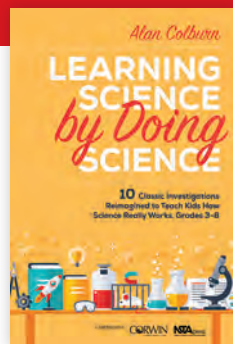
10 Classic Investigations Reimagined to Teach Kids How Science Really Works, Grades 3-8

Alan Colburn *California State University, Long Beach*

Designed foremost for grades 3-8 teachers, this accessible, classroom-based primer gently introduces teachers to the Next Generation Science Standards and Engineering Practices, and helps teachers better understand and teach key ideas around the Nature of Science.



March 2017 • 208 pages
Paper (9781506344614) • £25.99



STUDENTS WITH INTERRUPTED FORMAL EDUCATION

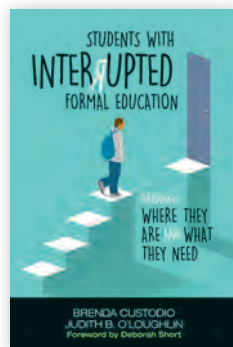
Bridging Where They Are and What They Need

Brenda Custodio *Ohio State University (Retired)* and **Judith B O'Loughlin**

This all-in-one guide offers expert insight on how to build the skills and supportive environments these students need for success in school and beyond.



May 2017 • 152 pages
Paper (9781506359656) • £23.99



TEACHING KIDS TO THRIVE

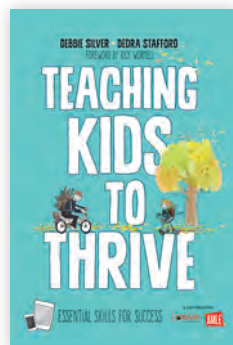
Essential Skills for Success

Debbie Silver and **Dedra Stafford** both *Education Consultants, Keynote Speakers, and Authors*

The strategies and tools in this guide equip educators with the skills to develop resilient and mindful learners primed for academic growth and personal success.



June 2017 • 288 pages
Paper (9781506326931) • £20.99



ENGAGEMENT BY DESIGN

Creating Learning Environments Where Students Thrive

Douglas Fisher, Nancy Frey both at *San Diego State University*, **Russell J Quaglia** *Quaglia Institute for Student Aspirations, President and Founder*, **Dominique Smith** and **Lisa L Lande** *International Center for Teacher Voice and Aspirations Inc., Executive Director*

The focus of this book is to provide teachers with the tools to cultivate engaged learners, which includes developing healthy relationships with their students, based on research suggesting that positive teacher-student relationships improve achievement.

CORWIN LITERACY



November 2017 • 192 pages
Paper (9781506375731) • £27.99



NEW EDITION!

EXPLICIT DIRECT INSTRUCTION (EDI)

The Power of the Well-Crafted, Well-Taught Lesson

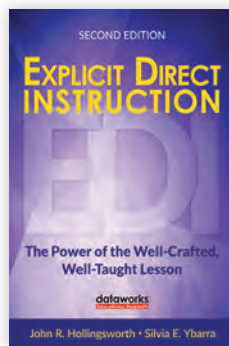
Second Edition (Revised Edition)

John R Hollingsworth and **Silvia E Ybarra**
both at *DataWORKS Educational Research*

Written in an entertaining, teacher-friendly, easy-to-read style with classroom examples, boxed features, and detailed sample lessons, the book covers checking for understanding, lesson objectives, activating prior knowledge, concept and skills development, guided practice, and much more.



December 2017 • 248 pages
Paper (9781506337517) • £23.99
Rights Sold: Previous editions sold in French and Dutch



RELEASING LEADERSHIP BRILLIANCE

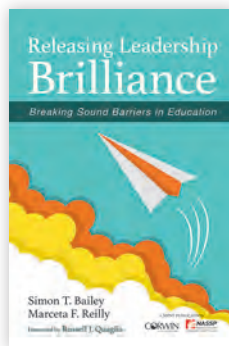
Breaking Sound Barriers in Education

Simon T Bailey *Simon T Bailey International, Inc*
and **Marceta F Reilly** *Reilly and Associates*

Drawing on their expertise in business and education, the authors provide a simple, sustainable framework that will help overcome educational inertia to reach new heights of achievement by using school staff's personal brilliance, encouraging smart risks and designing potent changes.



April 2017 • 168 pages
Paper (9781506346960) • £14.99



NEW EDITION!

SEVEN STEPS FOR DEVELOPING A PROACTIVE SCHOOLWIDE DISCIPLINE PLAN

A Guide for Principals and Leadership Teams

Second Edition

Edited by **Geoff Colvin** *Behavior Associates* and
George Sugai *University of Connecticut*

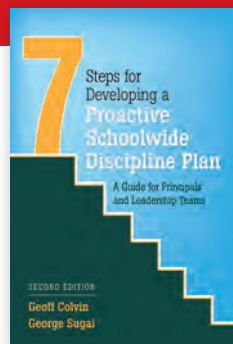
This book explicitly guides education practitioners in understanding the importance of effective discipline plans and discussing why collaboration is critical in any discipline plan's success, while providing a practical six-step procedure for effective preparation and implementation of discipline plans. Ultimately the authors discuss the importance of a positive approach to challenging situations that will lead to sustained success.



December 2017 • 200 pages

Paper (9781506328195) • £21.99

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HIGH EXPECTATIONS TEACHING

How We Persuade Students to Believe and Act on "Smart Is Something You Can Get"

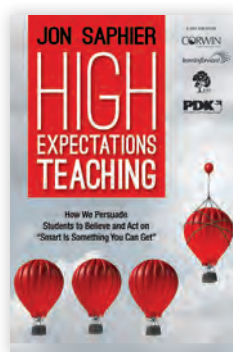
Jon Saphier *Research for Better Teaching, Inc*

This text reveals evidence that ability is something that can be grown significantly if we can first help students to believe in themselves. This is achieved through concrete examples, scripts, and classroom structures and routines for empowering student agency and choice.



January 2017 • 248 pages

Paper (9781506356792) • £23.99



NEW EDITION!

JOYFUL LEARNING

Active and Collaborative Strategies for Inclusive Classrooms

Second Edition (Revised Edition)

Alice Udvari-Solner *University of Wisconsin-Madison*
and **Paula Kluth** *Oak Park, Illinois*

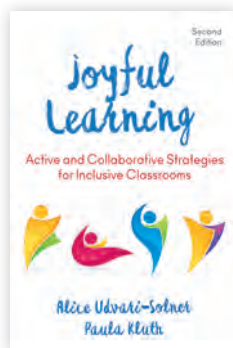
This resource is ideal for inclusive classrooms serving students with a wide range of abilities, including those with cognitive, sensory, cultural, learning, and/or linguistic differences. The authors present strategies for engaging students in discussion, debate, creative thinking, questioning and teamwork.



August 2017 • 264 pages

Paper (9781506375663) • £27.99

Rights Sold: Previous editions sold in Chinese (Sim)



JUST ASK US

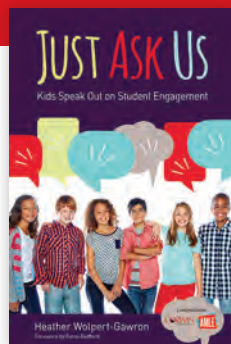
Kids Speak Out on Student Engagement

Heather Wolpert-Gawron

Incredible amounts of research have been done to discover what engages students. Middle-school teacher Heather Wolpert-Gawron decided to conduct her own research project - and ask the students themselves! This book will show teachers what engages students, and how to do it in their classrooms everyday, including an overview of the strategy and lesson ideas.



December 2017 • 200 pages
Paper (9781506363288) • £24.99



PARENT VOICE

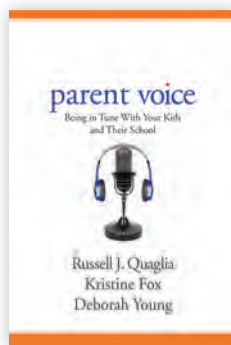
Being in Tune With Your Kids and Their School

Russell J Quaglia *Quaglia Institute for Student Aspirations, President and Founder*, **Kristine Fox** *Quaglia Institute for Student Aspirations, Senior Field Specialist* and **Deborah Young**

This book aims to provide parents the tools and motivation to inspire their child to reach their aspirations, including words of inspiration, entertaining anecdotes, and information grounded in research that will help parents become more effectively engaged and involved in their children's education.



December 2017 • 144 pages
Paper (9781506360102) • £9.99



THE CULTURAL PROFICIENCY MANIFESTO

Finding Clarity Amidst the Noise

Randall B Lindsey *California State University, Los Angeles*

Esteemed author Randall Lindsey uses this book to frame Cultural Proficiency as a necessary response to our current, post-election climate of rancour, and as a guide for educators with the desire to interrupt the cycle of hostility directed toward historically marginalized groups.



December 2017 • 120 pages
Paper (9781506399379) • £15.99



CHALLENGING LEARNING SERIES

Challenge is what learning is all about - to willingly explore new ideas and grapple with existing ideas to deepen understanding. The name *Challenging Learning* has two implied meanings: to challenge the way learning is typically done, and to make learning more challenging.

The *Challenging Learning Series* offers research-based instructional strategies designed to challenge learners. They incorporate best practices around cultivating exploratory dialogue, fostering growth mindsets, giving feedback, crafting quality questions, and designing challenging lessons. CL is best known for the Learning Challenge, a four-step protocol for leading learning developed by James Nottingham.

The Learning Challenge includes the following four steps:

- **Concept** - A key concept to explore is identified. Ideally, at least some students have a surface-level understanding of the concept before you begin.
- **Cognitive Conflict** - By asking high-quality questions, teachers and peers encourage learners to enter the 'learning pit', a state of cognitive conflict where learners wrestle with seemingly contradictory understandings of the concept.
- **Construct Meaning** - Through various dialogue strategies and feedback, learners will begin to reconcile conflicting ideas, leading to a deeper understanding of the concept and, ideally, a 'Eureka' moment
- **Consider** - Learners reflect on their learning process using the language of learning and begin to transfer their conceptual understanding to new contexts.

CHALLENGING LEARNING THROUGH DIALOGUE

Strategies to Engage Your Students and Develop Their Language of Learning

James Nottingham, Jill Nottingham

and **Martin Renton**
 March 2017 • 208 pages
 Paper (9781506376523)

CHALLENGING LEARNING THROUGH FEEDBACK

How to Get the Type, Tone and Quality of Feedback Right Every Time

James Nottingham and Jill Nottingham

April 2017 • 184 pages
 Paper (9781506376479)

THE LEARNING CHALLENGE

How to Guide Your Students Through the Learning Pit to Achieve Deeper Understanding

James Nottingham

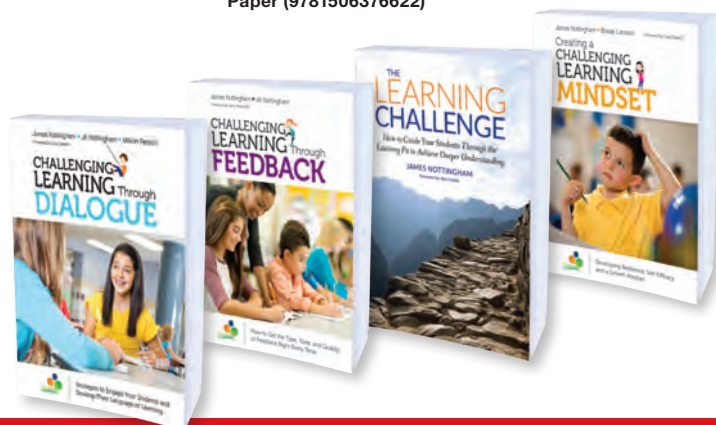
July 2017 • 280 pages
 Paper (9781506376424)

CHALLENGING LEARNING THROUGH MINDSET

Developing Resilience, Self-Efficacy and a Growth Mindset

James Nottingham and Bosse Larsson

June 2018
 Paper (9781506376622)



NEW EDITION!

CHANGE FOR THE BETTER

Personal development through practical psychotherapy

Fifth Edition

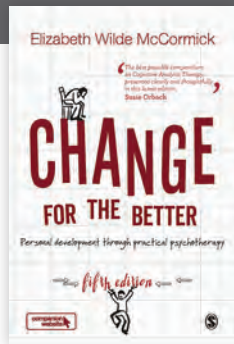
Elizabeth Wilde McCormick

This bestselling book has helped thousands of people find ways of dealing with everyday emotional difficulties, and also supported practitioners and trainee psychotherapists in their work with patients.



August 2017 • 312 pages
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Paper (9781526411723) • £29.99

Rights Sold: Previous editions sold in Chinese (Sim), Japanese, Russian



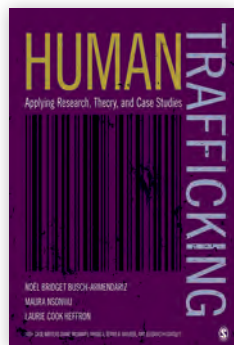
HUMAN TRAFFICKING

Applying Research, Theory, and Case Studies

Noël Bridget Busch-Armendariz *University of Texas at Austin*, Maura Nsonwu *North Carolina A&T State University* and Laurie Cook Heffron *Saint Edward's University*

Using detailed case studies to illuminate real situations, the book covers national and international anti-trafficking policies, prevention and intervention strategies, responses of law enforcement and service providers, organizational challenges, and the cost of trafficking to human wellbeing.

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NEW EDITION!

WORKING AT RELATIONAL DEPTH IN COUNSELLING AND PSYCHOTHERAPY

Second Edition

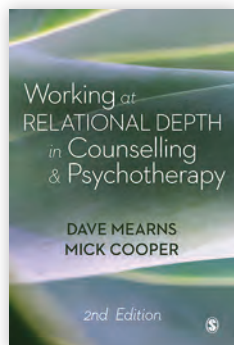
Dave Mearns *University of Strathclyde* and Mick Cooper *University of Roehampton*

Looking in depth at the therapeutic meeting between therapist and client, this now includes an updated preface, new content on recent research and new developments and debates around relational depth, and new case studies.



October 2017 • 248 pages
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Paper (9781473977938) • £27.99

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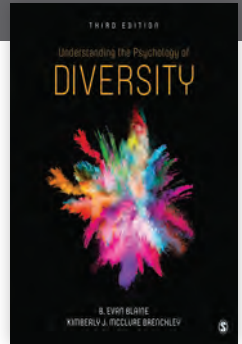


UNDERSTANDING THE PSYCHOLOGY OF DIVERSITY

Third Edition

B Evan Blaine and **Kimberly J McClure Brenchley**
both at *St John Fisher College*

By studying how the individual constructs his or her view of social diversity and how she or he is defined and influenced by social diversity, the authors present all that psychology has to offer on this critical topic.



April 2017 • 344 pages
Paper (9781483319230) • £40.99

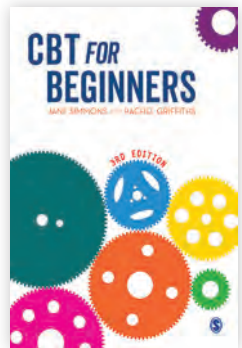
NEW EDITION!

CBT FOR BEGINNERS

Third Edition

Jane Simmons and **Rachel Griffiths**
both *Practising Clinical Psychologists*

A practical and step-by-step guide to the basics of CBT updated to include new content on the difficulties and drawbacks of CBT; the differences between formal CBT and informal CBT; the therapeutic relationship; further discussion of specific formulations and compassionate interventions with negative thoughts.



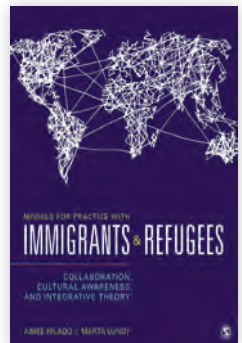
October 2017 • 272 pages
Cloth (9781526424075) • £75.00
Paper (9781526424082) • £25.99

MODELS FOR PRACTICE WITH IMMIGRANTS AND REFUGEES

Collaboration, Cultural Awareness, and Integrative Theory

Edited by **Aimee Hilado** *Northeastern Illinois University, Chicago* and **Marta Lundy** *Loyola University Chicago*

This text introduces ways of conceptualizing practice with different client systems and direct applications with specific needs among sub-groups of the immigrant and refugee population worldwide. It also offers a starting point for discussion knowing that our knowledge will need to expand and adapt with the changing populations that migrate across the globe daily.



June 2017 • 472 pages
Paper (9781483377148) • £35.99

COUNSELLING CHILDREN

A Practical Introduction

Fifth Edition

Kathryn Geldard, David Geldard *Retired Counselling Psychologist and Trainer* and **Rebecca Yin Foo** *Educational and Developmental Psychologist*

This is the definitive guide to the skills and techniques used when working with children who are experiencing emotional problems. The **Fifth Edition** also includes new discussion of wellbeing and resilience concepts.



November 2017 • 384 pages

Cloth (9781473953321) • £85.00

Paper (9781473953338) • £27.99

Rights Sold: Previous editions sold to Korean, Greek, Danish, Czech, Arabic, Indonesian, Turkish, Chinese (Sim), Romanian



DEVELOPMENTAL RESEARCH METHODS

Fifth Edition

Scott A Miller *University of Florida*

This classic text successfully provides a comprehensive overview of methods to prepare students to carry out, report, and evaluate research on human development, with a focus on the whole lifespan.

April 2017 • 480 pages

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ATTACHMENT IN THERAPEUTIC PRACTICE

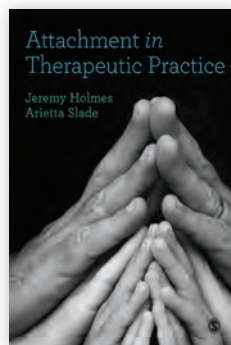
Jeremy Holmes *Exeter University* and **Arietta Slade** *City College of New York, City University of New York*

A concise, accessible introduction to the basic principles of attachment theory, and their application to therapeutic practice.

November 2017 • 240 pages

Cloth (9781473953284) • £75.00

Paper (9781473953291) • £23.99

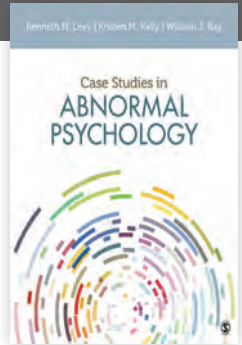


CASE STUDIES IN ABNORMAL PSYCHOLOGY

Kenneth N Levy *Pennsylvania State University*, **Kristen M Kelly**
and **William J Ray** *Pennsylvania State University*

This comprehensive casebook takes students beyond theory into real-life situations with a broad range of cases, including many perspectives and considerations beyond just the patient.

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NEW EDITION!

SOCIAL PSYCHOLOGY

Revisiting the Classic Studies

Second Edition

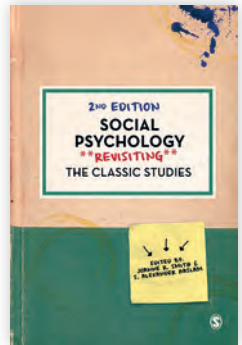
Edited by **Joanne R Smith** *University of Exeter* and
S Alexander Haslam *University of Queensland*

This student-friendly guide looks at the key theories in social psychology. Each chapter contributor is an expert in the field and brings a wealth of their own research and knowledge to the discussion of the 'classic study'.

PSYCHOLOGY: REVISITING THE CLASSIC STUDIES

April 2017 • 296 pages
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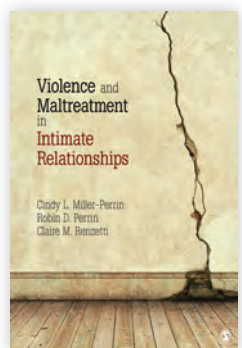
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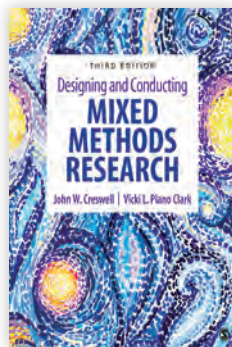
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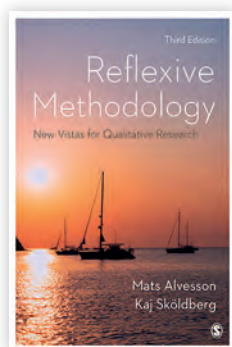
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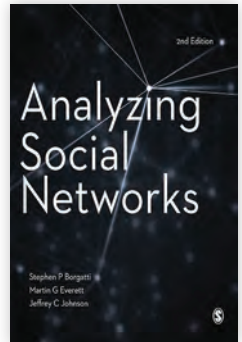
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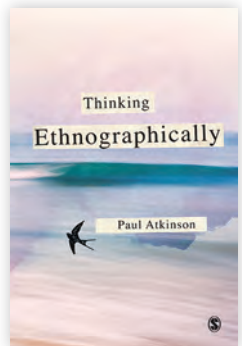
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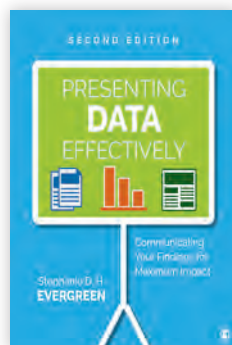
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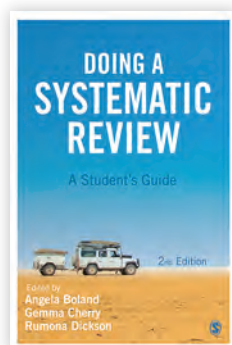
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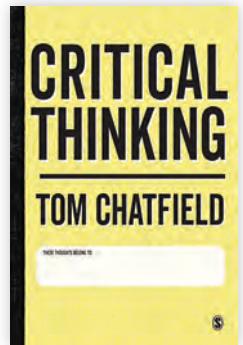
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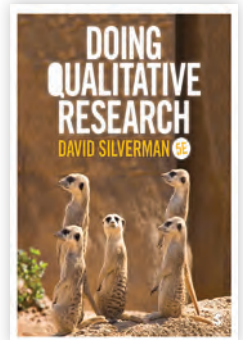


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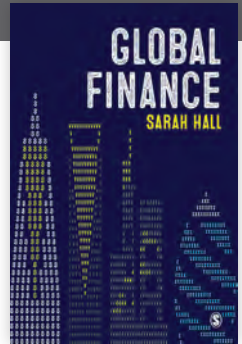
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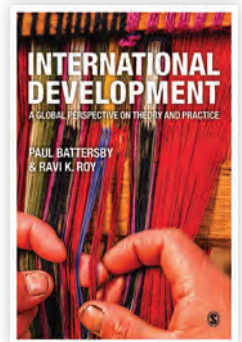
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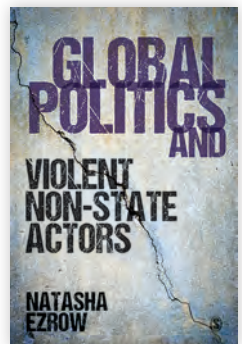
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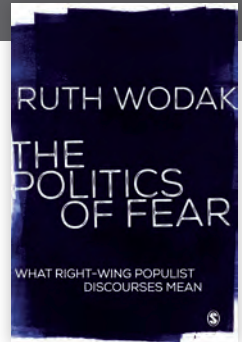
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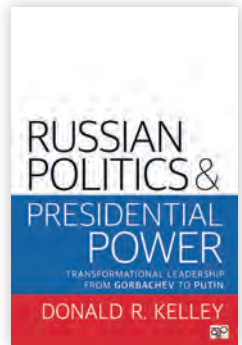
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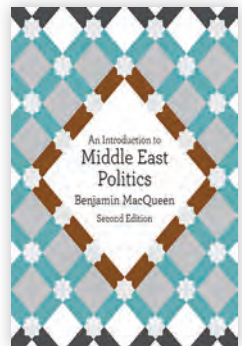
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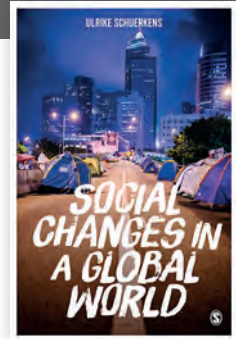
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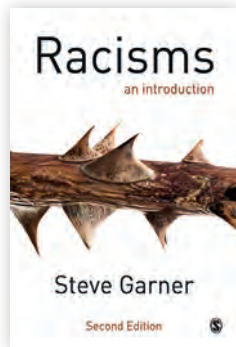
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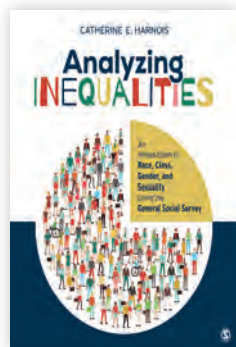


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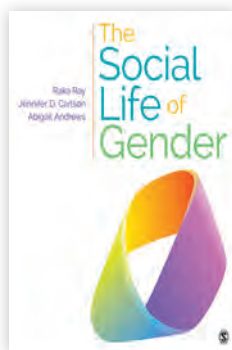
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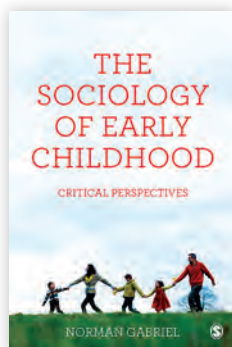
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